

Joel Sanchez

New York City, New York
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School & Non-Profit Executive

Process and Results-driven professional with success directing a broad range of educational, recreational and athletic programs. Passionate about planning, analyzing, and implementing solutions in support of business and program objectives. Outstanding project and program leader; excel at providing comprehensive program design while managing, motivating, and guiding teams.

Professional Experience

J.E.S Group, New York

2015 - Present

School & Non-Profit Consultant

Responsible for providing professional coaching to school and non-profit educational, recreational and athletic organization executives as it relates to management and innovative programming. Additionally, created and developed affordable technical solutions using every day free resources such as the Google Suites.

Key Achievements:

- J.E.S Group is the parent company of GeeksKeep, JE Consulting, JE Real Estate, Legacy Athletics and Legacy Volleyball Club.

Legacy Volleyball Club, Inc., New York City

2011 - Present

President/Executive Director

Responsible for all aspects of business including and not limited to: Managing the Board of Directors, Fundraising, marketing, recruiting, managing staff, fiscal forecasting, planning and budgeting, developing programs, coaching consulting and training, website development and database manager.

Key Achievements:

- Successfully founded and established a 501(c) (3) with over 6,000 volleyball student – athletes across New York City.
- In 6 years, Legacy has become a self-sustained, \$1 Million non-profit organization, partnered with multiple public, charter and private schools across NYC, in addition to multiple Community Based Organizations.

Phipps Neighborhoods, Bronx, New York

2015 - 2018

Community School Director / Campus Director

Responsible for the management of the Community School model in partnership with city leaders, school district Superintendents and school Principals to ensure all community school components are implemented strategically and effectively. These components include: expanded learning time, academic supports, health and mental health services, family engagement and community partnerships. Additionally, responsible for managing a \$2.4 million dollar budget, part time staff and full time, masters/PhD level employees.

Key Achievements:

- Successfully increased school-wide attendance from 76.8% to 94.9%, raised graduation rates from 40% to 87%, reduced suspensions by 90%, increased ELA proficiencies by 17%, increase Math proficiencies by 14%, and increased personnel retention by 30% from 2015 to August 2018.
- Successfully raised \$1.1 million dollars via fundraising efforts, increasing our budget from \$1.3 million to \$2.4 million dollars over 2 school years.

Other Professional Experience

Phipps Neighborhoods, Bronx, New York

2005 - 2015

Group Leader/Sports Specialist/Supervisor/Coordinator/Admin/Coordinator/Cornerstone Director

Responsible for the overall administration of a DYCD funded community Cornerstone center, which provides services to younger youth (5-12), teens (13-21) and adults. Duties include administrative responsibilities including database management, human resources/payroll services, interviewing, supervising, client intake, meeting with upper D and C level executives and community stakeholders, and curriculum development (Mathematics, Science, Arts, and Recreation).

Key Achievements:

- Established key partnerships with community schools and businesses to expand our program far beyond the scope of our DYCD contractual obligation. Partnerships include: Success Academy Charter Networks, Millennium Arts Academies, NYC Public Schools and the District Attorney's Office.
- Revamped a program rated "Fair" by DYCD's standards and turned it around within 7 months to an "Excellent"; subsequently received 7 "Excellent" in a row during my tenure.

Board Memberships

USA Volleyball Garden Empire Volleyball Association, NY Tri State Director of Boys	2018 – Present
Agents of Change Academy Charter School, New York Chairman of the Board	2017 - Present
Capital Prep Charter School, New York Member of the Board	2016 - Present
GeeksKeep, New York Chairman of the Board	2011 - Present
Viva Green Life, New York Member of the Board	2008 - Present

Education & Credentials

M.S. / PhD in Software Engineering/Artificial Intelligence In Progress
University of Phoenix, Phoenix, Arizona

B.S. in Computer Science/Software Engineering
University of Phoenix, Phoenix, Arizona

Professional Certifications:

- CPR/AED Certified
- Non-Profit Management Program
- Health & Mental Health Management
- Lesson Planning & Curriculum Dev.
- FMA Fiscal Management Program
- First Aid Certified
- Managing Difficult Behavior
- School Partnership Management
- Coro Leadership Training
- PASE Leadership Training

Areas of Expertise:

- Research and Development
- School & Program Contingency Plan
- Policy Planning / Implementation
- Urban Youth / Teen Program Developer
- Team and Project Leadership
- Social Networks and Marketing
- Athletic and Recreational Development
- Fiscal Forecasting, Planning & Management

Proficiencies:

Technology Tools: NGIN, Sidearm, Network Solutions, AWARDS, DYCD Online, Web Development, Voyager (Yardi), SalesForce, Google Suite

Educational: Athletics: Volleyball Expert, Multi Sport Developer

Educational Leadership: Skilled mentor with success meeting needs of diverse students. Inspire and direct adolescents in reaching high education and athletic standards. Facilitate development of consistent learner outcomes through board attendance and steadfast participation in curricular and extracurricular committees.

Group Management: Create equitable, rewards-based learning environment while establishing clear expectation for behavior. Engage students by fostering autonomy and desire to learn.

Other: Bilingual (Spanish)